



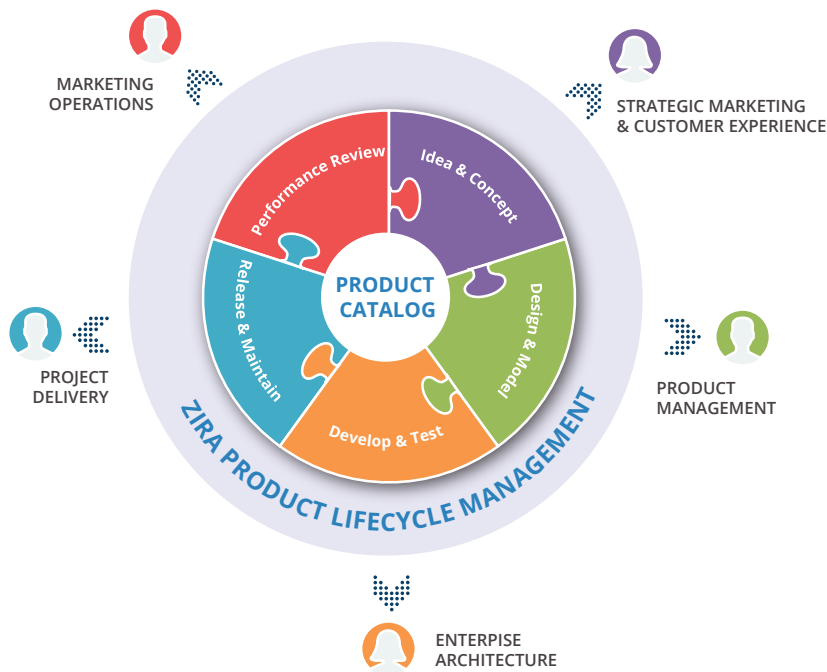
# ZIRA PRODUCT LIFECYCLE

## Streamline the process of entire product lifecycle management

With customers looking for more variety of digital services and content in our connected world on one side, CSPs must rollout new products and services quickly to stay competitive through customers' preferred channels. The need to differentiate requires more complex products promptly reacting to market trends providing exceptional customer experience.

But it's important to not only be able to launch these products but to be able to effectively manage the entire lifecycle of these products. Without a streamlined process, CSPs are forced to release what they can, not the product they want and most importantly there is no control over different product releases.

Having numerous stakeholders involved in product lifecycle from different internal departments and involved growing network of partners, leads to long and costly rollout of products without real-time visibility of product lifecycle management process.



## ZIRA Customer Management

### ZIRA OMNICHANNEL SOLUTION KEY BENEFITS:

*Enable a seamless customer experience while meeting customer expectations across all channels.*

*Minimize disruption to legacy backend systems while reducing time to market to roll out new capabilities and offers across multiple channels.*

*Use accurate and actionable business intelligence to continuously improve the customer journey across channels.*

*Maximize every engagement opportunity to increase customer satisfaction, sales, retention and loyalty.*

*Get a consistent and personalized view of customer interactions across all channels including customers preferred interaction analysis.*

*Increase operational efficiency and decrease time-to-market by delivering new offers within hours rather than weeks and being able to implement changes quickly.*

ZIRA Product Lifecycle Management (PLM) solution enables the management of entire product lifecycle, from idea, design, development, testing, activation to retirement phase and includes consistent product performance and reporting of relevant product data across all systems. It supports different viewpoints across departments and multiple variety of use cases. ZIRA PLM enables seamless management and consolidated view of all product and offers' phases, from design to retirement through embedded version control and release management.

ZIRA PLM will help product development and marketing teams to encounter fewer errors, and associated rework from referencing out-of-date information. Consistency and quality are important to effectively manage design, definition, publication and phasing out of products. This includes automating cost, price, performance, portfolio and customer management to streamline the entire product lifecycle management process. It helps to get to market quickly with new services and optimized product strategy.

Providing collaborative environment and easy management of PLM business processes has resulted in an overall control and optimization over the product portfolio enabling timely offering of new product designs while allowing the adoption of emerging technologies.

With more control of critical data, product development teams can accelerate their design change review cycle and simplify the transfer of design information to development and production. These operational improvements allow CSPs to offer what the customers want faster and capture more revenue sooner. Automation and control over business processes will ensure governance, cost cutting and time to market.

Greater value will come from real-time visibility of product lifecycle and performance that combines people, projects, workflows, technology and data into a strategic approach for developing and managing products and their lifecycles.

ZIRA PLM solution allows CSPs to assess investment decisions effectively, optimize existing resources, and take advantage of new and emerging market opportunities. It ensures that CSPs can expand the digital lifestyles of their customers to differentiate themselves from the intense competition of OTT and other service providers.

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## About ZIRA

*For over 20 years, ZIRA has been a leading vendor of innovative BSS solutions for customer, revenue and risk management covering the full order to cash process for retail and wholesale billing. Working with 50+ telecommunication operators across 22 countries, ZIRA implements integrated and flexible modular solutions to protect legacy investments, reduce the risk and cost of implementation and meet customers' unique needs. ZIRA's personalized approach provides customers agility to meet market demands, improved insight of customers and business operations and increased efficiencies of business processes and systems. Customer trust, a commitment to exceptionally short delivery time and an innovative approach to delivery of software solutions are what ZIRA is well known for.*

For more information, visit: [www.zira.com.ba](http://www.zira.com.ba)